#### PNB MetLife India Insurance Co. Ltd.

Office Unit No. 101, 1st Floor, Techniplex-1, Techniplex Complex, Off Veer Savarkar Flyover, S V Road, Goregaon (West), Mumbai - 400062

**1** 022-4179 0000

mww.pnbmetlife.com



November 11, 2025

To National Stock Exchange of India Ltd Plot No. C/1 'G' Block Bandra-Kurla Complex Bandra East, Mumbai 400051

Dear Sir/Madam,

Sub: Intimation pursuant to Regulation 55 of SEBI (LODR) Regulations, 2015

Pursuant to Regulation 55 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find below details of Credit rating of Non-Convertible Debentures of the Company bearing ISIN INE207008019.

	Details of Credit Rating								
	Current Rating Details								
Sr. No.	ISIN	Name of Credit Rating Agency	Credit Rating Assigned	Outlook (stable/ Positive/ Negative/ No outlook)	Rating action (New/ Upgrade/ Downgrade/ Re-Affirm/ other	Specify other rating action	Date of Credit rating	Verifica tion status of credit rating	Name of Credit Rating Agency
1.	INE207O08019	ICRA	[ICRA] AA+	Stable	Re-affirmed	-	Novem ber 11, 2025	Verified	November 11, 2025

Request you to kindly take the above submission on record.

Thanking you,

For PNB MetLife India Insurance Company Limited

YAGYA Digitally signed by YAGYA TURKER Date: 2025.11.11 18:36:55 +05'30'

Yagya Turker Company Secretary Place: Mumbai



# ICRA Limited

ICRA/PNB MetLife India Insurance Company Limited/11112025/1 Date: Nov 11, 2025

Mr. Nilesh Kothari

Chief Financial Officer PNB MetLife India Insurance Company Limited 1st Floor, Techniplex -1, Techniplex Complex Off Veer Savarkar Flyover, Goregaon (West), Mumbai - 400062

#### Dear Sir,

#### Re: ICRA's Credit Rating for below mentioned instruments of PNB MetLife India Insurance Company Limited

As per the Rating Agreement/Statement of Work executed with ICRA Limited, ICRA's Rating Committee has taken the following rating actions for the mentioned instruments of your company.

Instrument	Rated Amount (Rs. crore)	Rating Action <sup>1</sup>
Subordinated Bonds/Debt	400.00	[ICRA]AA+(Stable); Reaffirmed
Total	400.00	

Once the instrument is issued, the rating is valid throughout the life of the captioned programme until withdrawn. However, ICRA reserves the right to review and/or, revise the above rating(s) at any time based on new information becoming available, or the required information not being available, or other circumstances that ICRA believes could have an impact on the rating(s). Therefore, request the lenders and investors to visit ICRA website at <a href="www.icra.in">www.icra.in</a> for latest rating(s) of the company.

The rating(s) are specific to the terms and conditions of the instruments as indicated to us by you, and any change in the terms or size of the same would require a review of the rating(s) by us. In case there is any change in the terms and conditions or the size of the rated instrument, the same must be brought to our notice before the instrument is used by you. In the event such changes occur after the rating(s) have been assigned by us and their use has been confirmed by you, the rating(s) would be subject to our review, following which there could be a change in the rating(s) previously assigned. Notwithstanding the foregoing, any change in the over-all limit of the instrument from that specified in this letter, would constitute an enhancement that would not be covered by or under the said Rating Agreement. The rating(s) assigned must be understood solely as an opinion and should not be treated, or cause to be treated, as recommendation to buy, sell, or hold the rated [Instrument] availed/issued by your company.

You are also requested to forthwith inform us about any default or delay in repayment of interest or principal amount of the instrument rated, as above, or any other debt instruments/ borrowing and keep us informed of any other developments which may have a direct or indirect impact on the debt servicing capability of the company including any proposal for re-schedulement or postponement of the repayment programmes of the dues/ debts of the company with any lender(s) / investor(s), or occurrence of any significant development that could impact the ability of the company to raise funds such as restriction imposed by any authority from raising funds through issuance of debt securities through electronic bidding system. Further, you are requested to inform us immediately as and when the borrowing limit for the instrument rated, as above, or as prescribed by the regulatory authority(ies) is exceeded.In line with SEBI Circular No. SEBI/HO/DDHS/DDHS-PoD-3/P/CIR/2024/160 dated November 18, 2024, issuers are encouraged to utilize the penny-drop verification service as provided by banks. This measure is intended to prevent payment failures when disbursing principal and/or interest to respective investors or debenture holders.

Penny-drop verification serves as an efficient method for confirming the bank account details of persons designated to receive payments. Once an account has been verified through this facility, it can be used for subsequent transactions related to interest and principal payments, thereby ensuring successful remittance and avoiding failure.

We look forward to your communication and assure you of our best services.

With kind regards. Yours sincerely. For ICRA Limited

Digitally signed by ANIL GUPTA Date: GUPTA 2025.11.11 09:44:10 +05'30'

Anil Gupta Senior Vice President anilg@icraindia.com

<sup>1</sup> Complete definitions of the ratings assigned are available at www.icra.in.

Building No. 8, 2nd Floor, Tower A DLF Cyber City, Phase II Gurugram - 122002, Haryana

Tel.: +91.124.4545300 CIN: L749999DL1991PLC042749

Website: www.icra.in Email: info@icraindia.com Helpdesk: +91 9354738909



## **Annexure I: Instrument details**

ISIN	Instrument Name	Date of Issuance	Coupon Rate	Maturity	Amount Rated (Rs. crore)	Current Rating and Outlook
INE207O08019	Subordinated debt	Jan-27-2022	8.12%	Jan-27-2032*	400.00	[ICRA]AA+ (Stable)

Source: PNB MetLife; \* The company has a call option, which is exercisable five years from the date of allotment and at the end of every year thereafter before the redemption date



## November 11, 2025

## PNB MetLife India Insurance Company Limited: Rating reaffirmed

## Summary of rating action

Instrument*	Previous rated amount (Rs. crore)	Current rated amount (Rs. crore)	Rating action	
Subordinated debt programme	400.00	400.00	[ICRA]AA+ (Stable); reaffirmed	
Total	400.00	400.00		

<sup>\*</sup>Instrument details are provided in Annexure I

#### Rationale

The rating takes into account PNB MetLife India Insurance Company Limited's (PNB MetLife) strong promoter profile with MetLife International Holdings LLC (MIHL; a part of MetLife Inc.¹ with key operating subsidiary – Metropolitan Life Insurance Company²) holding a 49.73% stake and Punjab National Bank³ (PNB) holding a 30.00% stake as on September 30, 2025. The rating factors in PNB MetLife's strategic importance to MetLife Group (the Group), as demonstrated by the significant investment made by the Group since the company's inception, consistent increase in shareholding, recent capital infusion, the strong oversight on the board and the shared brand name. The company reported a solvency of 1.86 times as on September 30, 2025 was supported by capital infusion of Rs 300 crore in Q1 FY2026 through right issue of equity shares. It has the headroom to raise additional sub-debt of ~Rs. 625 crore, which is likely to support its growth plans in the near term. Further, ICRA expects that PNB MetLife will receive timely support from the Group as and when required. The company also receives strategic and operational support from MIHL, including product strategy. It benefits from PNB's shareholding, given the shared brand name and access to PNB's wide distribution network with the bank contributing 46-54% to the individual new business premium (NBP) over FY2021 to FY2025.

The rating also considers the company's diversified product profile, which is likely to support growth. Its embedded value (EV) increased at a compound annual growth rate (CAGR) of 14.8% during FY2020-FY2025 with average return on embedded value (RoEV) of 15.6%. The value of new business (VNB), however, declined in FY2024 and FY2025 with the decrease in the VNB margin. VNB growth will largely depend on annual premium equivalent (APE) growth and improvement in the operating efficiency. The profitability and solvency may also remain susceptible to changes in the actuarial assumptions, leading to long-term changes in the reserving requirements.

The rating is constrained by PNB MetLife's moderate scale of operations with a market share of 2.0% in FY2025 on the basis of individual APE and 1.2% on an overall NBP basis (improved from 1.8% and 0.7%, respectively, in FY2020). The company's ability to diversify its distribution channels and enhance the persistency levels would be a key determinant of improving its overall market position and profitability.

The Stable outlook factors in the expectation that the company will continue to receive support from the parent, if required, and will maintain its solvency level above the negative rating trigger.

<sup>&</sup>lt;sup>1</sup> Rated A3 for senior unsecured debt

<sup>&</sup>lt;sup>2</sup> Rated Aa3 by Moody's Investors Service, basis Insurance Financial Strength

<sup>&</sup>lt;sup>3</sup> Rated [ICRA]AAA (Stable) for Basel III Tier II bonds



## Key rating drivers and their description

### **Credit strengths**

Strong parentage – MIHL and PNB held 49.73% and 30.00%, respectively, in PNB MetLife as on September 30, 2025. MIHL has been increasing its stake in the company (acquired ~15% from the existing investors in FY2022, 2.04% in November 2024, 0.81% in April 2025, thereby raising its stake to 49.73%). MIHL is a part of the MetLife Group, and its ultimate parent company is MetLife Inc. The Group's operating subsidiaries – Metropolitan Life Insurance Company, American Life Insurance Company and Metropolitan Tower Life Insurance Company – have strong credit profiles. The Group is a leading global provider of insurance and financial services products with PNB MetLife enabling it to establish a foothold in the Indian life insurance business. The rating factors in the strategic importance of PNB MetLife to the MetLife Group, which is demonstrated by the significant investment made by it since the company's inception and the shared brand name. This strengthens ICRA's expectation that the company will receive timely support from the Group, if required.

MetLife, along with PNB, has oversight on PNB MetLife's board. Of the overall board of 14 members, MetLife has three representatives while PNB has two representatives. PNB is the third largest public sector bank in terms of net advances with a distribution network of 10,228 branches, as on September 30, 2025, spread across the country. This enables PNB MetLife to leverage the bancassurance channel to source business, with PNB contributing 46-53% to the individual NBP during FY2021-FY2025.

Adequate capitalisation – PNB MetLife's reported solvency improved to 1.86 times as on September 30, 2025 (1.72 times as on March 31, 2025 and 1.71 times as on March 31, 2024), supported by the recent capital infusion of Rs. 300 crore through a rights issue in Q1 FY2026. Despite the growth, the company's solvency had remained steady in FY2024 and FY2025, aided by the capital conservation strategy of the management with reduced focus on segments with high capital consumption {protection and non-participating (non-par)}. However, this resulted in a moderation in the VNB margin and a YoY decline in the VNB in FY2024 and FY2025. With the recent capital infusion, PNB MetLife's ability to improve its market share and profitability is to be seen. The company has headroom for raising additional sub-debt of ~Rs. 625 crore as on June 30, 2025, which adds to financial flexibility. Further, ICRA expects support from the parent to be forthcoming if required. PNB MetLife's solvency is also aided by the funds for future appropriation (FFA) on the par products. The FFA stood at 20.8% of the company's overall available solvency margin (ASM) as on June 30, 2025.

Diversified product offering – PNB MetLife has a diversified product offering in the individual segment, which stood at 68.5% of the NBP in FY2025 (70.4% in FY2024), with a presence in the savings as well as protection business. The unit-linked insurance plan (ULIP) business formed 57% of the individual NBP in FY2025, followed by par (16%), non-par (15%), pension (11%) and protection (1%). While the share of linked product increased in FY2025, the growth is likely to be more diversified in the medium term with the company looking at growth across segments. Within group, the share of group fund increased significantly in the past two years, forming 56% of group NBP in FY2025 (18% in FY2023), to conserve capital. Further, the company has group protection (both credit life and group term) with a sizeable portion of the credit life business being sourced from PNB (including PNB Housing Finance Limited<sup>5</sup>).

**Profitability remains adequate** – PNB MetLife reported a net profit of Rs. 325 crore in FY2025 with a return on equity<sup>6</sup> (RoE) of 17.2% (Rs. 276 crore and 17.3%, respectively, in FY2024). Its accounting profitability is supported by the non-par segment while the linked business is in the initial growth phase. The accounting profitability remained strong as the share of capital-intensive segments reduced in the last two years, resulting in lower new business strain. The company's EV increased at a CAGR of 14.8% during FY2020-FY2025 with average RoEV of 15.6%. However, the VNB declined to Rs. 412 crore in FY2025 from

www.icra .in Sensitivity Label : Public Page

<sup>&</sup>lt;sup>4</sup> Rated as A1 by Moody's Investors Service, basis Insurance Financial Strength

<sup>&</sup>lt;sup>5</sup> Rated [ICRA]AA+ (Stable) for its tier II bonds

<sup>&</sup>lt;sup>6</sup> Return on equity (RoE) = Net profit/Net worth excluding fair value change account



Rs. 550 crore in FY2023 due to the drop in the VNB margin to 14.6% in FY2025 (21.3% in FY2023). This was on account of the higher share of ULIP, reduced contribution from the high-margin non-par and group protection segments, and lower individual sum assured written. Following the recent capital infusion, the company is likely to pursue growth in capital-intensive segments, which should drive an improvement in the VNB and VNB margins, as per ICRA.

While the market share in individual sum assumed written during the year was limited at 0.9% in FY2025, it is likely to increase going forward. Further, the mortality risk retention in the individual business grew in the last two years. Given the long tail nature, a rise in the retention of mortality risk heightens the exposure to deviations in actual claims vis-à-vis reserving, potentially impacting PNB MetLife's profitability and solvency. ICRA, however, notes the favourable mortality experiences in the embedded value walk (barring impact of Covid-19 pandemic) and adequate solvency buffer maintained by the company.

The ability to maintain prudent asset-liability management, to mitigate the interest rate risk arising from the deployment of future policy premiums at remunerative rates, and achieve operating experience (such as persistency, mortality, operating costs, and interest rates), in line with the assumptions at the time of policy underwriting, will remain a key driver of the long-term profitability and capitalisation.

## **Credit challenges**

Moderate scale of operations impacting operating efficiency – PNB MetLife's operations remain moderate with a market share of 2.0% in FY2025 on the basis of individual APE and 1.2% on an overall NBP basis (1.9% and 1.1%, respectively, in H1 FY2026). The company's operating expense ratio (including commissions) remained high at 22-23% of the gross premium written during FY2021-FY2024 compared to peers due to the moderate scale. However, its expense ratio improved to 19.3% in FY2025, mainly driven by the growth in single premium and group products, further supported by the increased mix of lower commission ULIPs. ICRA believes that PNB MetLife will require deeper penetration and widening of its distribution network, product development and continuous investment in technology and marketing to keep its business growth above the industry level and improve its market position. The company's ability to improve its operating efficiency while maintaining growth and profitability needs to be seen.

The regulatory landscape for the life insurance sector has been evolving and is likely to have a bearing on the overall growth and profitability. Industry growth was impacted in FY2024 (individual NBP growth of 3.7% in FY2024) largely by headwinds due to the change in taxation, given the Budget announcement regarding taxation on returns from life policies with a premium of more than Rs. 5 lakh per annum, applicable after March 2023. Nevertheless, growth revived in FY2025 (11.2% YoY), driven by the sharp increase in ULIPs, supported by the buoyancy in the equity markets. Further, the removal of the goods and services tax (GST) on individual life insurance policies is expected to lead to higher sales volume, thereby enhancing market penetration and providing long-term benefits to insurers. However, the profitability of life insurers could be impacted in the near term due to the strain in the absence of input tax credit. The ability of insurers to mitigate the impact by rationalising commission payouts and improving operating efficiency is to be seen.

Persistency levels improving with scope for further improvement – The company's persistency ratio improved over the last few years with a 13<sup>th</sup> month persistency of 80.8% in FY2025 (76.1% in FY2021). While the persistency levels are improving, there is scope for further improvement especially in the later cohorts (61<sup>st</sup> month persistency stood at 49.9% in FY2025 compared to ~62% among industry leaders). PNB MetLife's ability to improve its persistency level across cohorts and product segments would remain crucial for incremental profitability in the individual business. Further, recent regulatory changes, leading to an increase in the surrender values of life insurance policies, had a slightly adverse impact on profitability. The impact of the same on persistency ratios will remain monitorable.



## **Liquidity position: Strong**

The company's net premium (excluding ULIP) stood at Rs. 8,036 crore in FY2025 in relation to the maximum net claims and benefits (excluding ULIP) paid of Rs. 3,685 crore in the last few years. The operating cash flow remained positive, leading to growth in the investment book. Additionally, investments in Central and state government securities stood at Rs. 25,859 crore, accounting for 59.0% of the total investments (excluding ULIP) as on June 30, 2025, further supporting the liquidity to meet the claims of policyholders. The shareholders' investment of Rs. 2,793 crore also remains strong in relation to the sub-debt outstanding of Rs. 400 crore as on June 30, 2025.

## **Rating sensitivities**

**Positive factors** – A substantial and sustained improvement in the company's market position and profitability, leading to an improvement in its financial risk profile, would have a positive impact.

**Negative factors** – Deterioration in the credit profile of the MetLife Group or a decline in the strategic importance of PNB MetLife to the MetLife Group or in the expectation of support from the MetLife Group could impact the rating. Additionally, a decline in the company's solvency ratio to less than 1.70 times on a sustained basis would be a negative factor.

## **Analytical approach**

Analytical approach	Comments				
Applicable rating methodologies	<u>Life Insurance</u>				
	Parent/Investor: MetLife Group				
Parent/Group support	The rating factors in the high likelihood of financial support from the MetLife Group to PNB				
	MetLife, driven by reputational and strategic considerations.				
Consolidation/Standalone	Standalone				

## **About the company**

PNB MetLife India Insurance Company Limited (PNB MetLife), incorporated in April 2001, was promoted by the MetLife Group while other domestic groups made private equity investments. The company obtained a certificate of registration from Insurance Regulatory and Development Authority of India (IRDAI) to undertake life insurance business on August 6, 2001.

PNB MetLife entered into a distribution agreement with PNB in 2011 and entered into a joint venture with the bank in 2013. This led to a change in its name to PNB MetLife India Insurance Company Limited. Until 2015, MetLife held a 26% stake in the company (maximum foreign direct investment (FDI) limit allowed). Subsequently, the FDI limit for the insurance sector was raised to 49% in 2015 and 74% in 2021. Further, MIHL has increased its stake in the company (acquired ~15% from the existing investors in FY2022, 2.04% in November 2024, 0.81% in April 2025, thereby increasing its stake to 49.73% as on September 30, 2025).

#### **Key financial indicators**

PNB MetLife India Insurance Company Limited	FY2024	FY2025	H1 FY2026
Gross direct premium income	9,732	11,752	1,812
•	· ·		
PAT	276	325	120
Net worth	1,736	2,059	2,515
Total investments	47,714	54,193	57,975
13th month persistency ratio	81.7%	80.8%	80.0%
61st month persistency ratio	46.7%	49.9%	48.9%%
Solvency ratio (times)	1.71	1.72	1.86

Source: Company, ICRA Research; Amount in Rs. crore

All calculations are as per ICRA Research



## Status of non-cooperation with previous CRA: Not applicable

Any other information: None

## Rating history for past three years

		Current (EV	2026)	Chronology of rating history for the past 3 years						
	Current (FY2026)			FY2025		FY2024		FY2023		
Instrument	Туре	Amount rated (Rs. crore)	Nov 11, 2025	Date	Rating	Date	Rating	Date	Rating	
Subordinated debt programme	Long term	400.00	[ICRA]AA+ (Stable)	Dec 04, 2024	[ICRA]AA+ (Stable)	Dec 08, 2023	[ICRA]AA+ (Stable)	Dec 13, 2022	[ICRA]AA+ (Stable)	

## **Complexity level of the rated instruments**

Instrument	Complexity indicator
Subordinated debt programme	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

www.icra .in Sensitivity Label : Public Page 5



## **Annexure I: Instrument details**

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and outlook
INE207O08019	Subordinated debt	Jan 27, 2022	8.12%	Jan 27, 2032*	400.00	[ICRA]AA+ (Stable)

Source: PNB MetLife

The rating factors in the key features of the subordinated debt instrument:

- Servicing of interest is contingent on the company maintaining a solvency ratio above the level stipulated by the regulator<sup>7</sup>
- In case the interest payouts lead to a net loss or an increase in the net loss, prior approval of the regulator would be required to service the debt

## Annexure II: List of entities for combined analysis with consolidated analysis

Company name	Ownership	Consolidation
NA	NA	NA

www.icra .in Sensitivity Label : Public Page

<sup>\*</sup> The company has a call option, which is exercisable five years from the date of allotment and at the end of every year thereafter before the redemption date

 $<sup>^{7}\,\</sup>mathrm{As}$  per IRDAI regulations, insurers are required to maintain a minimum solvency ratio of 150%



## **ANALYST CONTACTS**

**Karthik Srinivasan** +91 22 6114 3444

karthiks@icraindia.com

Neha Parikh

+91 22 6114 3426

neha.parikh@icraindia.com

**Rushabh Gohel** 

+91 22 6114 3427

bharat.toplani@icraindia.com

**Anil Gupta** 

+91 124 4545 314

anilg@icraindia.com

**Abhilash Rathi** 

+91 22 6114 3421

abhilash.rathi@icraindia.com

### **RELATIONSHIP CONTACT**

L. Shivakumar

+91 22 6114 3406

shivakumar@icraindia.com

## MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860

communications@icraindia.com

## **HELPLINE FOR BUSINESS QUERIES**

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

## **ABOUT ICRA LIMITED**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



### **ICRA Limited**



## **Registered Office**

B-710, Statesman House, 148 Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



## © Copyright, 2025 ICRA Limited. All Rights Reserved.

## Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.